



TELE-CALLER. NEW DELHI, INDIA

We are looking for a proactive and enthusiastic individual to support our lead verification process for **BAA Training India**. In this role, you will help ensure that our sales team is working with high-quality leads by conducting essential screening and qualification of potential customers. This is an exciting opportunity to contribute to the success of a global aviation training leader and play a key role in the growth of our customer base. If you have great communication skills, a positive attitude, and are ready to make an impact, we encourage you to apply for this dynamic position.

We promise a highly challenging field and wide scope of responsibilities, which will initially cover:

- Conduct high-volume inbound & outbound calls daily to engage with potential clients.
- Screen and assess leads by asking key qualifying questions.
- Accurately record and verify customer details to ensure leads are well-prepared for the sales team.
- Collaborate closely with the sales team, ensuring they are provided with quality, vetted leads.
- Maintain a consistent workflow and ensure lead verification processes run smoothly.
- Working closely with sales teams for best results.

We dream about a team member who:

- Fluency in English is a must for clear communication.
- No prior experience needed—just a positive attitude and willingness to learn.
- Strong social skills and the ability to engage confidently over the phone.
- Comfortable making high volumes of calls every day.
- Is self-motivated and willing to take ownership.
- Is flexible with good time management skills.
- Has respectful and positive attitude.
- Wants to learn every day and thinks aviation could be the love of one`s life.

What we offer you:

- Wellness Day to take care of yourself and a Birthday Day to celebrate.
- Access to a Mental Gym for emotional wellbeing support through Mindletic.
- Contemporary and convenient office space in TimeTower building.
- Extensive onboarding plan to ensure a smooth integration into the company.
- International and multicultural environment in a vibrant industry with exciting challenges.
- Personal growth possibilities with numerous examples of career progression within the company.

BAA Training is one of the TOP 3 biggest independent aviation training centres in Europe providing a full scope of aviation training solutions on both – B2B and B2C levels. We are accelerating with the ambitious expansion in Europe and Asia and working with clients from 96 countries. Our mission is to

provide aviation community with highly-qualified aviation professionals.