



PRODUCT OWNER. VILNIUS, LITHUANIA

About Sensus MRO

Sensus MRO is a web-based ERP platform built for independent aviation MRO (Maintenance, Repair & Overhaul) organizations. Designed by aviation experts, it helps MRO companies manage complex workflows — from quoting and work orders to parts logistics, planning, and regulatory compliance. Our product is trusted by MRO clients across multiple geographies and is actively evolving toward a modern, scalable architecture.

We are looking for an experienced Software Product Owner with a strong technical background, strategic mindset, and hands-on approach to drive the success of our ERP MRO product for B2B customers. You should have a can-do attitude, analytical mindset, strong ownership, and persistence in delivering innovative solutions.

This role requires someone who can dig deep into the product's history, identify inefficiencies, and clean up legacy issues while building a strong foundation for future growth.

Main functions and responsibilities:

- Own the full product lifecycle—from ideation to launch—including ongoing product maintenance and enhancements for B2B customers.
- Analyze past product decisions, uncover hidden technical debt, and address inefficiencies to improve product performance and scalability.
- Understand and manage customer-specific release cycles, post-release processes, and long-term product adoption strategies.
- Collaborate closely with engineering, customer success, and business teams to balance technical feasibility, customer needs, and business goals.
- Make data-driven decisions using analytics, research, and market insights to optimize product performance and strategy.
- Develop and communicate clear product roadmaps tailored to B2B workflows, ensuring alignment with customer requirements and long-term business objectives.
- Oversee post-launch activities, including bug tracking, feature rollouts, versioning, and ensuring seamless software updates for different customers.
- Lead multidisciplinary product teams, fostering a collaborative, fast-paced, and goal-oriented environment.
- Drive product innovation and continuous improvements while managing technical constraints, IT workflows, and cross-functional dependencies.
- Communicate product decisions and rationale clearly to stakeholders, ensuring transparency and alignment across teams.
- Coaching team members of the good practices managing backlog, performing product discoveries and writing user-stories.

Requirements for the position:

- Proven experience (5+ years) in product management for B2B software or user-focused tech products, with a track record of shipped products.
- Strong technical background (software development, data science, or engineering experience preferred).
- Holistic understanding of IT workflows, including release cycles, version control, post-launch maintenance, and customer-specific configurations.
- Ability to audit past product decisions, identify areas of improvement, and clean up product inefficiencies.
- Ability to operate effectively in complex, ambiguous environments and translate technical concepts into actionable plans.
- Experience in quarterly roadmap planning, ensuring strategic alignment with business goals and customer needs.
- Data-driven mindset with proficiency in product analytics tools (e.g., Mixpanel, Looker, Kissmetrics, or similar).
- Entrepreneurial mindset with a strong sense of ownership, persistence, and the ability to roll up your sleeves to get things done.
- Experience leading and collaborating with cross-functional teams, including engineers, designers, and customer success teams.
- Strong problem-solving skills, customer-centric approach, and a passion for driving business growth through innovation.
- Excellent verbal and written communication skills in English.
- Bonus: Experience drawing BPMN business process flows and developed software product from scratch.

What we give in advance:

- Opportunity to work with innovative IT solutions for the aviation market;
- International work environment;
- Additional health Insurance after a probation period;
- Learning and development opportunities to further improve your skills;
- Gym in the office;
- Employee events;
- Employees' referral bonus;
- Indoor dining room;
- Perks.It benefit;
- Child's room in an office;
- Partnership discount system for cooperating companies

Salary: from 4600 € to 6000 € (brutto)

Sensus AERO is an IT company that creates smart tools for aviation business management. Sensus AERO products fall into two categories of ERP (enterprise resource planning) software for the management of MRO and Ground Handling/Airport business lines and operations.