



LEAD RESEARCH SPECIALIST. VILNIUS, LITHUANIA

We are a multicultural international company which is well-known in the global aviation industry and beyond. As the top employer in the sector, we are ready to offer a position to Lead Research Specialist with a strong drive to thrive in a dynamic, global environment.

As a part of one of the most advanced sales organizations in the B2B segment, you'll play a key role in assisting the sales department in lead generation and analyzing data.

If you're a high-energy professional who thrives on challenges, strategic thinking, and persistence, we invite you to join our team and explore the many career growth opportunities we offer.

Nature of work:

- ✓ Generating and assigning potential leads for the Sales Department;
- ✓ Updating and controlling information in the database.
- ✓ Develop and implement Excel-based solutions to improve efficiency.
- ✓ Collaborate with team members to understand data requirements.
- ✓ Analyze data and generate reports for various departments.

Requirements:

- ✓ +2 year of experience in a similar role.
- ✓ Ability to communicate complex data clearly and concisely.
- ✓ Advanced knowledge of Microsoft Excel.
- ✓ Excellent attention to detail and accuracy.
- ✓ Ability to work independently and as part of a team.
- ✓ Experience with data analysis, reporting and various internal systems.
- ✓ Fluency in English language.

We offer:

- ✓ Opportunity to work with innovative IT solutions in the aviation industry.
- ✓ International team, multicultural environment.
- ✓ Health Insurance package in compliance with our company policy.
- ✓ Discounts and special offers from various partners.
- ✓ Free Parking.
- ✓ Office gym.
- ✓ On-site childcare zone, chill zone, restaurant, bar, bistro.
- ✓ Modern brand new office.

Salary comment: The salary for this position is 1985 EUR/gross, based on you skills and experience.

Locatory.com is a family member of Avia Solutions Group, leaders in end-to-end capacity solutions for passenger and cargo airlines worldwide. The Group manages over 100 offices and production facilities globally and is significantly backed by the assets of over 7,000 highly skilled aviation professionals, serving more than 2,000 clients throughout Europe, Asia, North America, Australia, and worldwide. Avia Solutions Group holds more than 500 licenses for its evolutionary range of activities across multiple business sectors. Its vast portfolio of services to clients includes ACMI, charter and cargo aviation, aircraft leasing and trading, MRO services, business aviation and VIP airline procurement, charter and cargo aviation, pilot and crew training, recruitment services, together with multiple complementary services spanning a wide range of associated operations.