



BUSINESS DEVELOPMENT MANAGER. VILNIUS, LITHUANIA

You will be responsible for:

- Managing assigned projects and assessing the necessary resources for their execution.
- Preparing high-quality project planning and implementation documents.
- Monitoring project progress and ensuring set goals are achieved.
- Providing regular reports on project progress to the project owner and other stakeholders responsible for project oversight.
- Proposing improvements for project management.
- Coordinating and overseeing budget creation, ensuring efficient resource allocation.
- Generating new project ideas.
- Carrying out tasks assigned by the director.
- Assisting in establishing new companies when needed (obtaining necessary licenses and certificates).
- Communicating with external institutions and partners.
- Leading new projects (managing project scope, budget, schedules, human resources, risks, and procurement).

To succeed, You will need:

- A higher university degree or an equivalent qualification.
- At least 1 year of experience in business or development project management (experience in aviation or international company is a plus).
- Excellent Lithuanian and English language skills (at least B2 level).
- Strong organizational and time management skills.
- Ability to make independent decisions and solve problems.
- Strategic thinking and the ability to manage multiple projects simultaneously.
- Experience in financial analysis and report preparation.
- Excellent negotiation, communication, and organizational skills.
- Ability to work in/lead a team.
- Willingness to travel for business trips.

We offer:

- The most supportive and coolest team you'll ever work with.
- Engaging company traditions and team-building activities.
- A modern, convenient office space in the growing AEROCITY district.
- Opportunities for professional and personal growth.
- Comprehensive health insurance.

- Free gym access to support fitness goals, including group workout sessions.
- Discounts and special offers from various ASG partners.
- Free supervised children's room services.
- Complimentary parking near the office.
- An additional day off for your birthday.

Salary: from 3500 € (brutto)

„Baltic Ground Services“ („BGS“) - is an international provider of ground handling, aircraft fueling, liquid ADR logistics, training services and IT solutions. The company operates in 8 countries throughout Central and Eastern Europe.