



EQUINE ACCOUNT MANAGER. MIAMI, UNITED STATES OF AMERICA (THE)

Are you looking for an opportunity to work for a global brand where you can use your skills, be part of a diverse team and grow with a dynamic company?

Intradco Global is looking for an **Equine Account Manager** based in **Miami, FL**.

Details & Responsibilities of the Role

This is a full-time hybrid role for an Account Manager based in Miami, FL. The Account Manager will be responsible for managing client relationships, coordinating and monitoring animal transport logistics, ensuring compliance with international regulations, and handling customer inquiries. Other responsibilities include preparing quotes, negotiating contracts, and working with cross-functional teams to ensure smooth operations.

Qualifications

- **Avia Solutions Group** Client Relationship Management and Customer Service skills
- **Avia Solutions Group** Logistics Coordination and Transport Planning experience
- **Avia Solutions Group** Knowledge of International Regulations and Compliance related to equine transport
- **Avia Solutions Group** Contract Negotiation and Quotation Preparation skills
- **Avia Solutions Group** Excellent communication skills, both written and verbal
- **Avia Solutions Group** Ability to work independently and in a team, and manage multiple tasks
- **Avia Solutions Group** Experience in Equine logistics management.
- **Avia Solutions Group** Bachelor's degree in Business, Logistics, or related field

Recruitment agencies: please note we have an in-house recruiter alongside a preferred agency list which we review annually. Therefore, we do not accept any CVs or applications sent to us on a speculative basis. We are pro-active in reaching out to agencies if there is a business need so please refrain from calling us.

Intradco Global provides equal employment opportunities to all employees and applicants for employment and prohibits discrimination and harassment of any type without regard to race, color, religion, age, sex, national origin, disability status, genetics, protected veteran status, sexual orientation, gender identity or expression, or any other characteristic protected by federal, state, or local laws.

This policy applies to all terms and conditions of employment, including recruiting, hiring, placement, promotion, termination, layoff, recall, transfer, leaves of absence, compensation, and training.

Intradco Global combines over 30 years of animal transport experience with unrivalled global coverage, making it a market leader for equine, livestock and conservation project shipments. The UK-based company's bespoke services have seen it become a trusted partner of horse shippers, owners and trainers – with grooms accompanying the animals to ensure their comfort and wellbeing during flights. Intradco leases custom-designed air stalls and penning equipment, making it a favourite with many of the world's leading airlines. The team's expertise in accommodating unusual species also makes them popular with animal welfare organisations relocating endangered animals.