

# PROCUREMENT PRODUCT MANAGER. VILNIUS, LITHUANIA

Avia Solutions Group Holding is searching for a **Senior Procurement Product Manager** with a strong and self-confident personality, able to work well with others in a fast-paced, dynamic environment, moreover - with demonstrated high degree of accuracy and attention to details.

Avia Solutions Group is the leading aviation business group, operating across all the continents with offices in Ireland, USA, Asia Pacific, UAE, Lithuania, South Africa, Australia. Backed by 11,500 highly skilled aviation professionals, the group is the largest global ACMI (Aircraft, Crew, Maintenance, and Insurance) provider, operating around 200 aircraft fleet. The Group also provides various aviation services such as MRO (maintenance, repair, and overhaul), pilots and crew training, ground handling and other interconnected solutions.

## Main Responsibilities:

### **Driving efficiency and reducing costs**

- Consolidate procurement across the group subsidiaries by leveraging the greater buying power for good and/or services. Negotiate with Suppliers.
- Identify process inefficiencies and implement automation or technology-driven solutions to increase productivity.
- Develop, document, and continuously improve procurement operations processes across the group to ensure consistency, compliance, and scalability
- Monitor dashboards, KPIs, and regular performance reports to control procurement effectiveness and compliance.
- Lead or support key procurement transformation projects
- When necessary, coordinate the development, improvement, testing, deployment, and configuration of information systems and software.

## **Cross-Functional Collaboration and data governance**

- Act as the key liaison between subsidiaries: procurement teams, business units, finance, compliance, and technology teams to ensure seamless procurement operations and policy adherence.
- Develop frameworks for tracking supplier performance and risk, integrating these metrics into procurement operations tools.
- Define and enforce data standards for procurement activities, ensuring accuracy in vendor master data, contract records, and spend analytics.

#### **Requirements:**

• 1–3 years in procurement (aviation industry will be considered as benefit).

- High level of spoken and written English.
- MS Office advanced user with high proficiency in MS Excel.
- Strong communication and analytical skills, ability to coordinate with multiple stakeholders, and problem-solving mindset.
- Curiosity, willingness to learn, and motivation to grow in an international finance environment.

### What we offer:

- Opportunity to work in a vibrant international and ever-growing business aviation environment.
- Opportunities for professional and personal growth; foreign language trainings.
- Gym and Yoga classes for your physical health and Mindletic for mental health.
- Children's room where you can leave your kids to play with supervision.
- Well-being initiatives focused on creating a healthy, balanced and engaging work environment.
- Various benefits related to employee life-cycle in organization.
- Parking or public transport ticket.
- Electrical cars spots near the office.
- Discounts and special offers from various partners.

Salary from 4100 EUR gross, depending on experience.

Salary: from 3200 € (brutto)

Avia Solutions Group, the world's largest ACMI (Aircraft, Crew, Maintenance, and Insurance) provider, operates a fleet of 209 aircraft on 6 continents. Supported by 14,000 professionals, the group is the parent company to over 250+ subsidiaries including SmartLynx Airlines, Avion Express, BBN Indonesia Airlines, and KlasJet. The group also provides a range of aviation services: MRO (Maintenance, Repair, and Overhaul), pilot and crew training, ground handling, as well as a variety of associated aviation.